



ZICTA

ZAMBIA INFORMATION AND COMMUNICATIONS TECHNOLOGY AUTHORITY

PROCUREMENT COMMITTEE REQUEST FOR EXPRESSIONS OF INTEREST

ZICTA/EOI/06/16: REQUEST FOR EXPRESSIONS OF INTEREST FOR THE ESTABLISHMENT OF THE COMPUTER ASSEMBLY FACTORY IN THE LUSAKA SOUTH MULTI-FACILITY ECONOMIC ZONE THROUGH A JOINT VENTURE ON THE BASIS OF PUBLIC PRIVATE PARTNERSHIP MODEL

1. The Zambia Information and Communications Technology Authority, (hereinafter referred to as the "Authority") is responsible for the regulation of the electronic communication services and products, and monitoring of the performance of the sector, including the levels of investment and the availability, quality, cost and standards of the electronic communication services in Zambia. The Authority is also responsible for managing the country's numbering and frequency spectrum resources.
2. The Request for Expression of Interest (EOI) process is intended to identify interested parties from which a Public Private Partnership (PPP) agreement can be formed with the Authority.

3. The Authority Procurement Committee now invites EOIs from eligible companies interested in entering a Joint Venture Agreement with the Government of the Republic of Zambia through the Authority to design, construct, install, commission and operate a computer assembly factory plant through the PPP model. Once operational, the factory must produce a minimum of 250,000 (laptops, desk top computers and tablets) annually mainly for education sector with the capability of integrating local content. It is expected that by 2020, the factory shall be able to fully serve the 4 million education market. The factory shall also have capability to produce medium to high end computers for the retail and other government ministries. The factory must also be able to venture into software development sooner rather than later as part of employment creation strategy and localizing services to the local environment.

4. The PPP agreement will take the form of a Special Purpose Vehicle (SPV) as a joint venture to run as a commercial entity to ensure viability and continuous technological advancement that will lead to increase in assembly lines for other possible smart products. The SPV shall not only ensure timely delivery of its products to all parts of Zambia but also offer customer support in terms of repair and basic training especially for the education sector. The joint venture will culminate into a legal entity to be incorporated under the Laws of Zambia.

5. Interested respondents must provide information indicating that they are qualified, have the required expertise and experience to establish a computer assembly factory. The

Expression of Interest must include the following minimum information:-

- a. Legal status of the company, including Certificate of Incorporation and Articles of Association or Memorandum of Association;
 - b. profile of core business with at least five (5) years relevant experience in the establishment and operations of a computer assembly factory;
 - c. must have International Purchase Agreements (IPA) with global supply chain players to guarantee un-interrupted supply of materials and software applications;
 - d. must be ISO certified or its equivalent;
 - e. must demonstrate appropriate managerial, organizational capability and reliability;
 - f. must demonstrate financial capability by providing financing evidence supported by reference letters or financing agreements from credible financial institutions or banks; and
 - g. availability of appropriate skill by providing bio-data of key personnel to be involved and other relevant particulars to demonstrate adequate professional and technical qualifications.
6. Questions and requests for clarifications regarding this Request for Expressions of Interest must be directed in writing via email or fax to the person listed below. **HOWEVER,**

TELEFAX AND/OR ELECTRONIC EXPRESSIONS OF INTEREST WILL NOT BE ACCEPTED.

7. The Expressions of Interest comprising one original and three copies, not more than 50 pages each, should be submitted in sealed envelopes, clearly marked "**ZICTA/EOI/06/16 - REQUEST FOR EXPRESSIONS OF INTEREST FOR THE ESTABLISHMENT OF A COMPUTER ASSEMBLY FACTORY IN THE LUSAKA SOUTH MULTI-FACILITY ECONOMIC ZONE THROUGH A JOINT VENTURE ON THE BASIS OF PUBLIC PRIVATE PARTNERSHIP MODEL**" addressed to the Director General, Zambia Information and Communications Technology Authority, and must be deposited in the Tender Box at the Head Office, P.O. Box 36871, Lusaka, situated at the corner of Independence Avenue and Nationalist Road, Lusaka, Zambia.
8. The closing date for receipt of Expressions of Interest is **Friday, June 17, 2016 at 10:00 hours local time.** Any submissions received later than the time and date indicated above will not be considered.
9. Respondents meeting the above criteria will receive a Request for Proposals (RFP) for the project and will be required to submit a detailed proposal based on the detailed Terms of Reference that will be issued to them.

Paul Magiya Manda

Head - Procurement

FOR/DIRECTOR GENERAL

ZAMBIA INFORMATION AND COMMUNICATIONS TECHNOLOGY AUTHORITY

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