



ZICTA

ZAMBIA INFORMATION AND COMMUNICATIONS TECHNOLOGY AUTHORITY

PROCUREMENT COMMITTEE

REQUEST FOR EXPRESSIONS OF INTEREST

ZICTA/EOI/06/17: REQUEST FOR EXPRESSIONS OF INTEREST FOR THE DEVELOPMENT OF COST MODELS FOR THE NEXT GENERATION NETWORKS AND ACCESS IN ZAMBIA

1.0 Background

The Zambia Information and Communications Technology Authority (hereinafter referred to as the "Authority") is responsible for the regulation of electronic communication services and products, and monitoring of the performance of the ICT sector, including the levels of investment and the availability, quality, cost and standards of the electronic communication services in Zambia.

The Authority Procurement Committee now invites expressions of interest from eligible and qualified consulting firms to undertake a cost of service study to develop cost models for the Next Generation Networks and Access.

2.0 Objective

The overall objective of the assignment is to develop cost models for the Next Generation Networks and Access.

3.0 Scope Of The Assignment

The assignment will include, but will not be limited to the following:

- a) to determine the weighted average cost of capital as a key input in the development of the cost models for the Next Generation Networks and Access;
- b) to develop the cost models for the Next Generation Networks and Access based on all internet protocol (IP)

approach potentially augmented with some traditional time-division multiplexing (TDM) networks;

- c) to determine the interconnection cost as well as the unit cost of providing voice and data via packet based networks including the unit cost of fixed broadband services; and
- d) to recommend an appropriate retail pricing regime for the voice, broadband and bundled services in the ICT sector in Zambia.

4.0 Requirements

Interested respondents must provide information indicating that they are qualified, have the required expertise and experience to undertake the assignment. The expressions of interest must include the following minimum information:-

- a. legal status of the company, including Certificate of Incorporation and Articles of Association or Memorandum of Association;
- b. profile of core business with at least five (5) years relevant experience;
- c. international consulting firms must partner with local firms to be deemed eligible;
- d. must demonstrate appropriate managerial, organizational capability and reliability;
- e. must demonstrate financial capability by providing financing evidence supported by reference letters or financing agreements from credible financial institutions or banks;
- f. availability of appropriate skill by providing bio-data of key personnel to be involved and other relevant particulars to demonstrate adequate professional and technical qualifications;
- g. latest and valid tax clearance certificate;
- h. description of similar assignments;

- i. list of references for the similar assignments undertaken including names of the institutions and contact details;
- j. all documentation must be prepared and submitted in the English language; and
- k. experience of working in a developing country on similar assignments.

5.0 Details for Submission

The expressions of interest addressed to the Director General, Zambia Information and Communications Technology Authority and clearly marked "**ZICTA/EOI/06/17 - REQUEST FOR EXPRESSIONS OF INTEREST FOR THE DEVELOPMENT OF COST MODELS FOR THE NEXT GENERATION NETWORKS AND ACCESS**" should be appropriately bound, sealed and must be deposited in the tender box situated at the Authority Head Office, corner of Independence and United Nations Roads, Lusaka.

The telefax number is +260 211 240023 and the email address is procurement@zicta.zm. **HOWEVER, TELEFAX AND/OR ELECTRONIC SUBMISSIONS SHALL NOT BE ACCEPTED.**

The closing date for the receipt of expressions of interest is **Friday, April 21, 2017 at 10:00hrs local time** and any submissions received after the time and date stipulated above **SHALL NOT** be accepted. The applications will be opened in the Conference Room on the same date at 10:00 hours in the presence of respondents or their representatives who choose to attend.

Respondents meeting the above criteria will receive a request for proposals (RFP) for the assignment and will be required to submit detailed technical and financial proposals based on the detailed Terms of Reference that will be issued to them.

Paul Magiya Manda
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FOR/DIRECTOR GENERAL
ZAMBIA INFORMATION AND COMMUNICATIONS TECHNOLOGY AUTHORITY
ZICTA: PROMOTING ACCESS TO ICTs FOR ALL

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